

DNA of Successful Teams Seminar



Early Bird = \$616 incl GST
Standard = \$770 incl GST

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Building a team - be it project, alliance or internal - is not an easy task; especially as your industry faces a skills crisis and an increasing difficulty in getting the right people with the right skills.

It is up to you to build the people you work with into a coherent, motivated and successful team. This seminar will help you solve your team-building and team management issues - you can:

- **Strengthen your team** immediately by implementing practical tools
- **Exponentially increase motivation** and efficiency by learning what triggers to use
- **Transform your team to achieve** 'stretch' goals by transforming yourself into a successful role model
- **Analyse and learn what makes a true 'leader'** and how this is different to 'management'
- **Learn from some of the best!** Case studies in Sydney from **APP Corporation** and **Bovis Lend Lease**

YOUR PROGRAM AGENDA:

- Why teamwork improves profit
- Key Characteristics of effective teams
- **Case Study 1:** Building the right team - What is your selection criterion?
- Developing a team dynamic that creates performance
- **Case Study 2:** Navigating through obstacles - Negotiating and influencing a win-win outcome
- How leaders successfully influence their teams
- Open forum discussion: bring issues from your workplace for analysis and solutions

Date: Friday, 15 Aug, 9am- 5pm **Venue:** Menzies Hotel, 14 Carrington Street, **SYDNEY**

Presenters: Case Study 1: Greg Carmichael, Project Director, **APP Corporation**

Case Study 2: Toni Blume, Executive Project Manager, **Bovis Lend Lease**

Facilitator: Eleanor Shakiba, expert trainer in NLP, communication and leadership skills

YOUR REGISTRATION DETAILS

Complete this form and *Fax to* (02) 8211 5123 or *Phone us on* (02) 9660 0300 or *Mail to* 233 Johnston Street, Annandale NSW 2038 or *Email* info@kiteservices.com.au or *Book Online at* www.kiteservices.com.au

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Industry Association: (Your membership may get a discount) _____

*Discounts may be applicable to members of Australian Institute of Building (AIB), Engineers Australia (EA) and Royal Australian Institute of Architects (RAIA).

INVESTMENT: Early Bird = \$616 inc. GST (Book & pay by 25 July) Standard = \$770 inc. GST

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