



Kite Conferences presents

Protect Your Payments Workshop

Limited to 20 places*!

As the construction market rides a rollercoaster, it becomes increasingly important for your business to recover payments on time and in full.

Have you included this line in all your invoices?

'This is a claim under the *Building and Construction Industry Security of Payments Act*.'

Then you are NOT following with Act properly and may NOT be entitled to get paid.

"There is a fundamental lack of knowledge...with the architectural fraternity about the Security of Payments Act. [Scott Pettersson] managed to make a reasonably dry subject interesting and informative"
~ Paul Stephenson, Suters Architects

Book into this highly energetic workshop that is important if:

- Your business does not have enough funds wages and working capital due to consistently late / non-existent payments
- Don't know if you have sufficient grounds for a claim
- Need to combat a claim made against you
- Continue getting more business despite making a claim

What is covered in the workshop?

Module One: Basics of the Act <ul style="list-style-type: none"> ✓ Scope of the Act and who are the players involved ✓ Definitions of relevant legal phrases and terms ✓ Impact of new NSW amendments on enforcement options for Claimants 	Module Three: Behind-the-scenes with Adjudications <ul style="list-style-type: none"> ✓ The why, when, how and what of Adjudication applications ✓ Process flow of who is involved and the timeframes for adjudications
Module Two: Forms and notices <ul style="list-style-type: none"> ✓ How to write a Payment claim under the Act ✓ How to write a Payment schedule ✓ How to prepare a Section 17(2) notice (NSW) / Section 21(2) notice (QLD); What to do if you receive one? 	Module Four: Industry tips, enforcements and better business <ul style="list-style-type: none"> ✓ Avoiding common mistakes ✓ Converting a determination into cash ✓ How to challenge a determination ✓ Keeping good business relationships and turning around conflict

"Excellent informative afternoon, but would only [like to] see Scott Pettersson if he was on our side of the table."
~ Linda Smith, Administrator, Leighton Contractors

"Boss's idea - glad he did. I have learnt an extreme amount and will go over this booklet again several times trying to learn it all...Walking out with a whole world of knowledge I never had this morning."
~ Lee-Ann Taylor, HR Administrator, Mr Scaffold

About your presenter—Scott Pettersson

Well-respected and seen as a leading mind in the area of Building and Construction Industry Payments Act, Scott Pettersson is a qualified lawyer and negotiator. He has been involved in steering committees that designed and promoted the 2003 changes to the NSW legislation and was also involved in implementing the legislation in QLD and VIC.

Scott has provided training to a number of the key government officials and has been engaged by the Tasmanian Government to assist them in delivering a round of introductory training for their version of the legislation. Scott was the past CEO of LEADR and lead trainer to Adjudicators.

DATES & LOCATIONS IN 2011

29 MARCH: SYDNEY

Y Hotel, Hyde Park
5 Wentworth Ave, Sydney

4 APRIL: BRISBANE

Eagle St Conference Centre
175 Eagle St, Brisbane

Session time: 10:00am - 4:00pm
Lunch and refreshments included

**If driving, early bird parking available, however all venues are close to public transport.

WHO SHOULD ATTEND?

- Contractors working for Principal/Developer
- Principal clients
- Head contractors
- Sub-contractors
- Suppliers of materials and labour
- Providers of plant & equipment
- Commercial managers
- Project managers
- Finance managers

INVESTMENT

From \$440 inc. GST

- Discounts apply for 2 or more, members of associations
- Inc. workbook with templates, legislation
- Certificate for 5 CPD pts

WHO HAS ATTENDED THIS WORKSHOP?

- Burchill VDM
- Austress
- Leighton Contractors
- Main Roads QLD
- Rider Levett Bucknall
- Boral
- ARUP
- Hyder Consulting
- Worley Parsons
- Cardno
- Frasers Property Group
- Stockwell
- Gold Coast City Council

Book your place now! tel: (02) 8006 1711 fax: (02) 8211 5123 email: info@kiteservices.com.au www.kiteservices.com.au

If you do not fax, wish to receive notifications from Kite by fax please fax back to (02) 8211 5123 or email to info@kiteservices.com.au.



Investment

\$440 inc. GST

*5% discount applies for members of endorsing professional associations with CPD requirements. Group discounts apply for teams of 2 or more (10%).

Select session you wish to attend:

- 29 March - SYDNEY (Covers NSW Legislation)
- 4 April - BRISBANE (Covers QLD Legislation)

Please complete this form and:

- **FAX** to (02) 8211 5123
- **POST** to PO Box 50, Baulkham Hills NSW 1755
- **EMAIL** to info@kiteservices.com.au
- **ONLINE** www.kiteservices.com.au

WHEN YOU ATTEND THIS WORKSHOP, YOU WILL RECEIVE:

- Practical, interactive workshop with one of the country's most highly-regarded adjudicators and 'Payments Act' experts
- Comprehensive 55-page manual with important templates and forms
- Easy reference copy of the legislation PLUS 60-day access to Scott's own annotated version of the Act
- Certificate of attendance for 5 CPD points
- Workshop endorsed by the AIB

DISCOUNT POLICY

A team that works together wins. Why not take advantage of our generous group discount policy and book your team?

Member of endorsing association =5% off
Two (2) or more = 10% off

For larger teams, please contact us.
* Only one type of discount applies

Once completed, this form is a tax invoice. ABN 85 122 495 621
Name of person/s attending (for additional attendees please photocopy this form)

Title: _____ Name: _____ Position: _____

Organisation: _____

Address: _____ Postcode: _____

Phone: _____ Fax: _____ Mobile: _____

Email: _____

Association: (5% Discount for members of endorsing professional associations) _____

How did you hear about this workshop? _____

3 easy ways to pay

ELECTRONIC TRANSFER to: Kite Conferences
BSB: 032088 Account number: 209525 for \$ _____

CHEQUE for amount \$ _____ made payable to 'Kite Conferences' and post to PO Box 50, Baulkham Hills NSW 1755.

Please include your surname or organisation name as the reference on the electronic transfer or on back of the cheque

CREDIT CARD [circle one] Visa MasterCard Diners Club* AMEX*
(3-4-digit code: ____-____)

Amount: \$ _____

Card Number: _____ - _____ - _____ - _____

Name on Card: _____

Expiry date: ____/____/____

*AMEX and Diners payments will incur a 3% service fee

Signature: _____

ABOUT KITE CONFERENCES

Kite Conferences is the trading name of Kite Group Pty Ltd (ABN 85 122 495 621) PO Box 50, Baulkham Hills NSW 1755. All care has been taken to ensure that this program published is correct at the time of publication. However, Kite Conferences reserves the right to alter the program and speakers prior to the event. Changes will be reflected on the website www.kiteservices.com.au. DISCOUNTS: Early bird rates and other discounts will only apply for payments received by the designated date for each respective course, otherwise standard rates apply. Only one discount type applicable per person. PRIVACY STATEMENT: The information you provide on this form is being collected for Kite Group Pty Ltd trading as Kite Conferences ("Kite") and will be used for processing registrations, payments and keeping you up to date on relevant products and services. It may be shared with this event's sponsor or partner to promote similar products or services. Our seminar facilitators will receive a list of attendees.

Please tick the box if you do not want us to disclose this information. All terms and conditions are available at www.kiteservices.com.au

Book your place now! tel: (02) 8006 1711 fax: (02) 8211 5123 email: info@kiteservices.com.au www.kiteservices.com.au